

A . ACHEN

)0<=>, ' <?0@ ABC ' DE,<* C%%

XKC I=@@-%4,-%d% \V@%I(OHH_,%J2K<'@B%2*</*('E%H/K20@/H%/*%0'<?%0110</MOE>,%

\#\$!6_,%X=OH-%<*CC0@/H-%'@2%H?'(OHP%4%CKE/DM'(D')/0%CKE/DEOMOE%'@'E>HDH%*1%
S'<0)*=*0@B'BOC0@/,%"#\$%"67#*%K3)-.())&:#3*.%"&E\%"_-%!:!8,%

\#\$!6_,%[HD@B%S'<0)*=*%'@2%TOI/0(%/*%0@<*K('BO%I?>HD<'E%'</MD/>P%4(0%<*EE0BO%
H/K20@/H%<*@0<1@B%O)/?< C I KH%(0<(0'/.%*0%*0%H*<D'E%CO2)I%4%I DE*/%H/K2>,%"(+*(%4#.%"&67#*4)&
:#3*.%"&EB;#! "#:!^",%

%
XKC I=0@-%4,-%d% \#\$!6_,%G'(/<I'/.%*0%0@/O(H<?*E'H/D<%H I *(/HP%+*%/?0%'<'20CD<%
I0(1*(C'@<OH%*1%'/?EO/OH%'@2%@*@:'/?EO/OH%2D10(I%.4(*.%4#.%"&:#3*.%"&67#*4&8%..%0(9(.4,&
<Q%8\$!:8!5,%

%
-%d%XKC I=0@-%4,%#\$!6_,%JM'EK'/.%0B%<E'HH(*%C%/C0%?(*KB?%H>H/0C'/.%*@'E>HDH%
'@2%H/K20@/%1002)'<,%M.4(*.%4#.%"&:#3*.%"&#*4,(&6+,#"%"&,-7&#&O(%+,.-.O&%.2&G(%*..O,B&ZH[-%
! :7,%?//IPgqZBD/'E<*CC*@H,BO*(B)H*K?0(@,02Kgde:H*/EgM*E5gDH#q^%

%
XKC I=0@-%4,-% -%d%+*22-%R,%#\$!6_,%[HD@B%0<?@*E*B>:@OH/02%@H/(K</D*@'E%H/('/OB)OH%
/*%0@? '@<0%H/K20@/%EO'(@0@B,%M.)-O,4L&?&:#3*.%"&6+,#%*%A&O(%+,.-.O,&<X;&! !^:#6,%

%
XKC I=0@-%4,-% -%d%+*22-%R,%#\$!6_,%L/K20@/%10(<01/.%*@H%*1%'</MD%EO'(@0@B,%@#""(O(&
6432(.4&:#3*.%"&JB&Z<,[&#!:

V@/O(@' / * @' E%3 * @10(0@<0%G(OHO@/' / * @H%
 & '(C '@-%,-% %d%L/' 2E0(%QE' @=-%4,%VjX0=0k%V/P%TOH/D@B%/?0%VC I ' <%*1\$D(C:Z0@0(' /02%
 L*<D'E%F02D'%3 * @/0@/%*@%3KH/*C0(%J@B'B0C0@/%Q0? 'MD*(H,%G(OHO@/02%' /%?0%JK(*10'@%
 F'(-0/I@B%4<'20C>%^7th%4@K'E%3 * @10(0@<0-%& 'C)K(B-%Z0(C'@>%F'>%#\$!5,%
 %
 [H0%*1%L*<D'E%F02D'%U0/O*(=H%' @2%G0(<0I / * @H%*1\$D(C:Z0@0(' /02%3 * @/0@/%@%/?0%
 S@/0HH%V@2KH(>, %G(OHO@/02%' /%?0%ZE*) 'E%LI *(/%QKH@0HH%4HH*<D'I * @%' @@K'E%<* @10(0@<0-%
 FOND<*-%F'(<?#\$!7,%
 %
 aK/<*COH%*1%L*<D'E%F02D'%F' (=0/I@BP%+ *OH%V@/0(' </D* @%VC I ' <%ROE' / * @H?D I %
 WK' D />%' @2%Q0? 'MD*(%V@/0@/D* @H%G(OHO@/02%' /%?0%ZE*) 'E%LI *(/%QKH@0HH%4HH*<D'I * @%' @@K'E%
 <* @10(0@<0-%FOND<*-%S0)(K'(>%#\$! ;,%
 %
 d%XKC I =D@-%4,%R0I(*B('CCD@B%/?0%jL'B0%*@/?0%L/'B0kP%4%L>H/OC' /D<%JM'EK' /D* @%
 1%3E'HH(* C%TDC0,%G(OHO@/02%' /%?0%ZE*) 'E%LI *(/%QKH@0HH%4HH*<D'I * @%' @@K'E%<* @10(0@<0-%
 Q?'C'H-%S0)(K'(>%#\$!8,%
 %
 3E'MD*-%Z,-%d%X0)OE-%f,% . ?'/%3KH/*C0(H% . ' @/P%+01D@D@B%J@B'B0C0@/*@%L*<D'E%

d%L/'2E0(%QE'@=-%4,%T?0%VC I'<%*1%3*B@0/0MO-%4110</0MO%'@2%4</0M'/D*@'E%L*<0'E%
F02)'%J@B'B0C0@/%*@%L I*(/%3*@HKC0(%Q0?'MD*,%G(OHO@/02%'/?0%'@@K'E%4C0(I<'@%
F' (=0/0@B%4HH*<0'@%LKCC0(%4<'20C)<%3* @10(0@<0-%MD/(K'E-%4KBKH/%\$#\$%,%
%

XKC I=0@-%4,-%+*22-%R,-%d%L'//E0(-%X, T?0%V@1EK0@<0%*1%Z('2K'/0%G(*B('CH%*@%
GO(<0 I/0*@H%*1%3'(00(%+0<0H0*@%LOE1:J11D<'>%'@2%

R020@B0(-%X,%X,-%&'(20@-%R,-%XKC I=0@-%4,-%F'B@KHO@-%F,-%d% T?0%4(/%'@2%L<0@<0%*1%
 TO'<?D@BP%T(' @HE'@B%G('</0@/*%L<?*E'(H?)I,%G '@0E%I(OHO@/02%'/%?0%U*(/?%4C0(I<'@%L*<0/>%
 1* (%L I*(/F '@'B0C0@/%'@@K'E%<*@10(0@<0-%+0@M0(-%3a-%`K@0%#\$!%;%
 % +12@b%L*C0*%O@%L*>0/O'H%4EE%+*O@?DEE%1/O(%?0%+DHHO(/'@*@1%
 o10(H>0'(I(*)EOCH,%G(OHO@/02%'/%?0%FXL%U'@*'%E%L'E0H%30@/0(%B@/0%L>C I*HDKC%2K(I@B%/?0%
 '@@K'E%L I*(/F' (=0@B%4HH*<@'@*%3*@10(0@<0-%@2D'@' I*EDH-%VU-%U*MOC)0(%\$!8,%
 % 3E'MD*-%Z,-%d%X0)0E-%f,%F0'HK(I@B%L*<@'E%F02D'@J@B'B0C0@/%+OMOE*I C0@/%'@2%
 JM'EK'@*%1%L<@'E0,%G(OHO@/02%'/%?0%'@@K'E%L I*(/F' (=0@B%4HH*<@'@*%3*@10(0@<0-%
 @2D'@' I*EDH-%VU-%U*MOC)0(%\$!8,%
 ROE'@*@H?D1%QKDE2D@B%'@2%N@/0(' <@*%@%L*<@'E%F02D'@+K(I@B%/?0%a11:L0'H*@P%4%
 3* C I '(OH*%1%[@/02%L/'@/0H%G(*10HH*@'E%L I*(%X0'BKOH,%G(OHO@/02%'/%?0%'@@K'E%L I*(/
 F' (=0@B%4HH*<@'@*%3*@10(0@<0-%@2D'@' I*EDH-%VU-%U*MOC)0(%\$!8,%
 % +*22-%R,%f,-%XKC I=0@-%4,-%d% JN'C@I@B%/?0%G(' <@*%1%L0(M'@/%X0'20(H?D1%'@2%D/H%

J@<*K('B)@B%3*CCK@/>%@M*EMOC0@/%'@2%R0HKC0%QKDE2@B%?(*KB?%JN10(DO@/E%
 X0'(@)@B,%G(OHO@/02%'/?0%U*/?%4C0(0<'@%L*<0/>%1*(%L I*(%F '@'BOC0@/%'@@K'E%<*@10(0@<0-%
 a//O'-%a@/'(0*-34-%`K@0%#\$!6,%

%

RO'EE>-%O?'@%H/?0(0/*%jX0=0kI%G(OHO@/02%'/?0%FXL%U'@'E%L'E0H%30@/0(%VB@D/O%
 L>C I*HDKC%2K(@B%?0%4@@K'E%L I*(%F' (=0@B%4HH*<0/>%3* @10(0@<0-%G?DE'20E1?D'-%G4-%
 a<*)0(%#\$!^,%

%

J@B'B)@B%F0C)0(HPS'<0)*=%4</MD/>%'@2%3* @HKC0(%Q0?'MD*(%D@%?0%SD@OHH%
 V@2KH(>%G(OHO@/02%'/?0%4@@K'E%L I*(%F' (=0@B%4HH*<0/>%3* @10(0@<0-%G?DE'20E1?D'-%G4-%
 a<*)0(%#\$!^,%

%

XKC I=0@-%4,%d% V@H/(K<0@'E%L/('0B)OH%1*(%V@/0B('0@B%. (0@B%'@2%4</MD%X0'(@)@B%
 D@%L I*(%F '@'BOC0@/%3E'HH(**CH,%G(OHO@/02%'/?0%U*/?%4C0(0<'@%L*<0/>%1*(%L I*(%
 F '@'BOC0@/%'@@K'E%<* @10(0@<0-%4KH@-%Tm-%F'>%#\$! ",%

%

[H@B%L*1/3?'E=%/*%3?0<=%1*(%R0'E:TDC0%[@20(H/@2D@B%D@%?0%3E'HH(**C,%
 G(OHO@/02%'/?0%U*/?%4C0(0<'@%L*<0/>%1*(%L I*(%F '@'BOC0@/%'@@K'E%<* @10(0@<0-%G//H)K(B?-%
 G4-%F'>%#\$!^,%

%

[H@B%G*EE%JMO(>O?0(0%D@%?0%3E'HH(**C,%G(OHO@/02%'/?0%U*/?%4C0(0<'@%

L*<0/>%1*(%L I*(%F '@'BOC0@/%'@@K'E%<* @10(0@<0-%4KH@-%Tm-%F'>%#\$! ",%

%

R0B)@'E%3* @10(0@<0%G(OHO@/'@*@H%
 S(0)0(B-%f,-%Q0H/-%Q,-%F'(H?EE-%L,-%fDC-%&,-%d% %4<'20C)E%G'@0E%'%F)2O0H%+DB)/'E%
 F' (=0@B%3* @10(0@<0,%G(OHO@/02%'/?0%F)2O0H%+DB)/'E%F' (=0@B%3* @10(0@<0-%L/,%X*KDH-%F a-%
 4 I(DE%#\$!5,%

ROE' / * @H?D I%F' (=0/0@B%0@% [@D/02%L/'/0H%G(*10HH0* @ ' E%LI * (%X0 ' BKOH,%

4<?0@%3c%Y%G'B0%12

L*K/?OOH%F)@@OH*/'%L/'/0% [@DMO(HD>-%F '(H?'EE-%FU% 4KBKH/%\$\$8%: F'(<?%#\$\$;%
!% 3(0 '/02%@2%C '@'B02%B'C0:2'>%I(*C*/D*%H%1*(%/?0%FKH/'@B%'/?E0/D<%O'CH%
!% L0:K1%I(*C*/D*%H-%HOE0</02%<*@/OH/'@/H-%'@2%2D(0</02%I(*C*/D*%H%
!% 4HHDH/02%O/?%B'C0%2'>%H0:/K1%'@2%C '@'B0C0@/%

L)KN%S 'EEH%3 '@'(D0H%G(*10HH0*@'E%Q'HO)'EE%3EK)-%L)KN%S 'EEH-%L+% F'>%\$\$8%: 4KBKH/%\$\$8%
!% . * (=02%D@%/?0%1(*@/g/D<=0%/*1D<0% '@2%H*E2%H(*K1%<*@/('</H%'@2%H@B%0% B'C0%<=0/H%
!% G(*C*/02%/?0%0'C%'@2%20HDB@02% '@2%DCEOC0@/02%O'>H%/*%C1(*M0%//0@2'@<0%

L*K/?OOH%F)@@OH*/'%L/'/0% [@DMO(HD>-%F '(H?'EE-%FU% 4KBKH/%\$\$8%: F'>%\$\$6%
!% 3(0 '/02%I(*C*/D*%H-%H0@%*K%C'DED@BH-%'@2%*(B'@D02%I'10(O*(=%1*(%OMO@/H%
!% . * (=02%D@%/?JN<0E%/*%<*C1DE0%C'DED@B%DH/H%'@2%2'/')'HOH%
!% 4//0@202%'/?E0/D<%OMO@/H%/*%?OE1%OD/?%B'C0%2'>%'</MD/D0H%